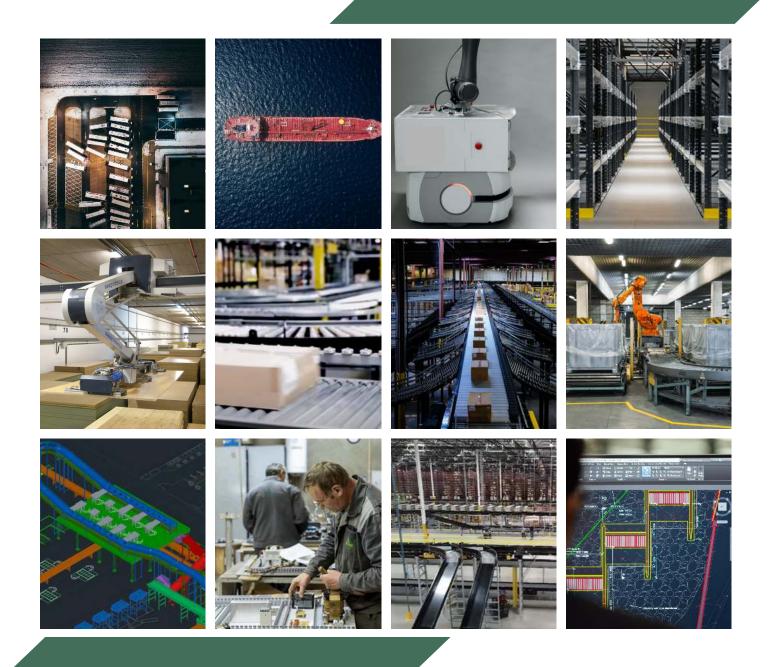


DYNAMIC WAREHOUSE SOLUTIONS



### CAPABILITIES

## REVOLUTIONIZE YOUR DISTRIBUTION FOR THE 21ST CENTURY

Century Conveyor Systems Inc. is a material handling powerhouse, with over 40 years of collective engineering knowledge and talent, all striving for the success of your operations. Starting as a conveyor install and repair service, Century has grown and prospered into a full-service integrator, capable of implementing a variety of solutions such as order selection and sortation, robotic palletizing, and a variety of ASRS systems.

Discover how we'll move your operations forward.

"Integrators are problem-solvers. Fitting together the pieces of the puzzle to complete the picture. Determined to harness technology and engineering for your benefit. Our goal is your goal."

**Bruce Robbins** 

Owner



## A COALITION OF EXPERT ENGINEERS







Century, in an effort to expand operations and provide nationwide service, partnered with LaFayette Engineering, Inc., a controls company, to share a common mission:

Make the customer first

Lafayette provides control hardware and software, pivotal to the operation of any system. This collaboration gives Century, and in turn- our clients, complete turn-key integration with every project.

Together, LaFayette and Century provide seamless in-house solutions, anywhere in the nation.



SOLUTIONS

## A Complete Solution

We engineer your facility for effectiveness, profitability, growth, and functionality.

- Facility Design and Layout
- Project Management
- Concepting and Planning
- Mechanical Engineering
- System Optimization

- Electrical Installation
- Mechanical Installation
- Controls Engineering
- Parts Ordering
- On-Site Service

## We integrate:

- Automatic Storage and Retrieval Systems
- Carton Solutions
- Goods-to-Person Selection
- Load Data
- Order Consolidation
- Order Fulfillment Systems
- Order Zone Routing
- Person-to-Load Solutions
- Programmable Logic Controls
- Pick Modules
- Preventative Maintenance Agreements

- $\cdot$  Print and Apply
- $\cdot$  Retrofits and Modernization
- Robotic Palletizing
- $\cdot$  Safety Precautions and Equipment
- Shipping Sortation Systems
- $\cdot$  Shuttle Systems
- $\cdot$  Storage Solutions
- VPN Support Contracts
- Warehouse Control Systems
- Warehouse Structures
- and much more...

## OUR SOLUTION PROCESS



#### Initial Connection

We speak with the client to understand their challenges, the product they want to move, and the output goals they envision

#### Drawings

Armed with the knowledge of what the client wants, and their current facility setup, our engineers generate system layout blueprints.

#### Equipment Shipping

The equipment is shipped to the facility location under the supervision of our project managers.

#### Controls Integration

Software engineers manufacture workstations to control system operations and monitor output rates.

## Average Time to Go-Live 6 Months

#### Site Visit

Our engineers commence a tour of the site, taking note of measurements, systems, and picking terminals.

#### Approval and Sourcing

Once the drawing layout is finalized, equipment is sourced and ordered.

#### Installation

Our certified technicians install the equipment, and electricians wire all necessary sensors and power components.

## Final Testing and Support

Once all phases are complete, tests are done to ensure stability. The keys are then handed over to the client, and short-term support is provided as the system begins normal daily operation.



#### Our solutions are tailored specially for your industry segement

	E-commerce	<ul> <li>Conveyor System, Print and Apply, Retrofit, Order Management Software, AGV/AMR</li> </ul>
	Parcel	<ul> <li>Print and Apply, Order Management Software, Bulk Handling, Storage</li> </ul>
ADDa yun good an	3PL	<ul> <li>Conveyor System, Print and Apply, Retrofit, AGV/AMR, Storage Shuttle System, Crossdock, Order Management Software, Robotic Picking</li> </ul>
	Food and Beverage	<ul> <li>Case and Pallet System, Cold Storage Post Production, Order Management Software, Robotic Palletizing</li> </ul>
	Wine and Spirits	<ul> <li>Case and Pallet Conveyor, Retrofit, Robotic Picking, Order Management Software</li> </ul>
	Consumer Goods	<ul> <li>Conveyor System, Retrofits, Parts, AGV/AMR/ASRS, Robotic Picking, Order Management Software</li> </ul>
	Speciality Retail	<ul> <li>Conveyor System, Retrofits, Parts, AGV/AMR, Order Management Software</li> </ul>
AT AT AT A	Healthcare	<ul> <li>Conveyor System, Retrofits Service, Parts, Order Management Software</li> </ul>



## EXPERIENCE



## BARNES &NOBLE

The construction of a new 1.2 million square foot distribution center prompted Barnes & Noble to engage Century for automation. The warehouse processes over 1 million book titles in quantities ranging from multiple trailer loads of popular titles to one or two volumes of very obscure books.

"Century made good on all their promises. The product was delivered when we needed it and it all worked out very well timewise. There have been so many advantages to the new system in place."

-William Duffy, (Former) Executive Vice President of Distribution and Logistics, Barnes & Noble

## Fedway Associates

Century partnered with Fedway during a time of need. Hurricane Sandy destroyed most of Fedway's exisiting warehouse, taking their system with it. Century quickly jumped into action and engineered a solution that increased throughput and accuracy, while reducing breakage. Fedway was able to continue operations, while exceeding their previous output.



## NAPA



In the automotive world, it's imperative to supply repair shops and customers with the parts they need, as quickly as possible. Starting from largely a manual operation, Century designed a system that sent orders on their way, delivered by the next morning. Streamling operations allowed NAPA to increase order fulfillment, and provide speedy deliveries to their customers.



## EXPERIENCE

















It's hard to explain, but in this world of operations, being able to depend on something - to depend on something that works well and flawlessly everyday for a reasonable price is a big thing."

Dave Schaeffer, Vice President of Distribution and Fulfillment for Simon & Schuster







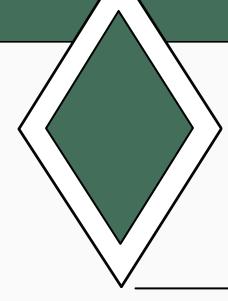
**XPOLogistics** 

URBAN OUTFITTERS

swatch



## INTEGRATOR BENEFITS



We are completely dedicated to the efficiency and stability of your operations. As a full-service integrator, we can provide a multitude of specialty solutions based on your facility. Our system engineers design and validate a new system for you, increasing output, lowering labor costs, and placing you on the cutting edge of automation. There are thousands of solutions, and Century knows exactly which ones will benefit your supply chain the most.



Full Service Integrator



1,113+ Installations in the Past 5 Years



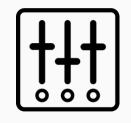
In-house Engineering & Design



95% On-time Delivery



40+ Years of Experience



Seamless Warehouse Controls Integration



2-3 Year Average ROI



Solution Support

# Engineering a solution. Together.

#### Contact Us

Let's connect, so we can understand your challenges and design a solution.

MOST INPT

EAST TA

Thank you for considering our services.



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