

# SALSON



CENTURY  
CONVEYOR  
SYSTEMS INC.





## ABOUT OUR PARTNERSHIP

---

Century Conveyor Systems, Inc. is located in South Plainfield, New Jersey and has been a trusted Hytrol Integration Partner for over 25 years. The company offers valuable products and services to the manufacturing and distribution market. It also maintains a strong commitment to ethical and safe business practices centered around customer needs and satisfaction.

Hytrol goes to market every day with exceptional partners like Century Conveyor. We support each other by providing the best possible solutions for our customers. Working together, we are able to give local assistance when needed as well as long-term service leading to overall business growth and success.

# COLLABORATIVE INTEGRATION: *SALSON LOGISTICS*

---

## BACKGROUND

Founded in 1960, SalSon Logistics is a leading third-party logistics company, providing supply chain management solutions for a wide range of companies. Since its inception, SalSon has grown into a multimillion dollar company with locations throughout the eastern United States. With over 1,000 employees and one million square feet of warehousing space, the 3PL provides an array of services and capabilities, from import and export services to transportation and trucking to warehousing and distribution services.

## CHALLENGE

The company needed to implement an automated material handling system capable of processing their customers' large volume of product. The desired conveyor system would give them the ability to deconsolidate five times the amount of product compared to their previous system.

## GOALS

Century Conveyor Systems and Hytrol worked closely with SalSon Logistics to accomplish the following:



GROW BUSINESS



INCREASE THROUGHPUT



INCREASE ACCURACY

## SYSTEM SPECIFICATIONS



UNIQUE MERGING SOLUTION



FIVE-LANE RECEIVING AREA



GAPPING AND SORTATION AREA

## KEY HYTROL PRODUCTS



**PROSORT 400**



**EZLOGIC**



## RESULTS

SalSon Logistics no longer has to rely on their labor force to sort, scan, and deliver products. Now with an automated system, the company is about to process 100,000 cartons compared to the 20,000 their labor force alone could do. This innovation and others in the system offered savings in labor, speed and accuracy.



AUTOMATED SYSTEM



PROCESS 100,000 CARTONS VS 20,000



SAVE ON LABOR



SAVE ON SPEED



SAVE ON ACCURACY



CENTURY

CONVEYOR  
SYSTEMS INC.

